

### **District 119 Toastmasters**

Growth. Unity. Success.

September 30, 2023



### Hosting a Club Speechcraft Program

How to Attract New Members and Retain Existing Members

### Sheryl Roush, DTM, PDG, AS

**CEO, Sparkle Presentations, Inc.** Toastmasters Accredited Speaker Certified Virtual Presenter Author, *Heart of a Toastmaster* book

Sheryl@SherylRoush.com Speak And Market Like A Pro.com https://Sheryl Roush.com



Visit Toastmasters site: toastmasters.org/education/speechcraft

Club Growth Director: Emily Sachs, DTM <emily.s.sachs.mpp@gmail.com>

### How to Plan & Implement a Successful Speechcraft

Speechcraft is a blended learning experience hosted by the Club. It is ideal for attracting potential new members to an existing club, to begin forming a new club, or launching a corporate program. Participants are prospective new members for your club and will join your club when they are impressed by the activities and can see the benefits they will gain from their experience.

In a 4, 6, or 8 week sessions, in 1-2 hours each week, participants learn basic Toastmasters skills: speaking, listening, thinking and evaluating - skills vital to any profession in today's world.

The follow-up online learning supports the individual's in-person sessions through interactive materials.

There is a nominal fee which covers the digital materials, and ideally Club dues, paid for their initial 6-month membership. This commitment helps participants solidify and continue the learning after Speechcraft. The tuition determined should also cover program expenses (additional materials, refreshments, room rental, etc.). Any monies beyond the digital bundle must be placed in the club's treasury. No individuals, educational institutions or other organizations may derive financial gain either directly or indirectly from hosting of these programs.

#### **Members Benefit**

Your current members benefit by serving as the Coordinator (who earns DTM credit), as educational presenters, and as mentors.

#### **Converting Participants into New Members**

Speechcraft participants are prospective new members for your club. They will join when they are impressed by the activities and members, and the benefits they will gain from their experience. Help them find value by conducting the best program possible. Make them feel welcome. Before the final session, ASK participants to stay on (if their fee included six months dues). You may want to combine Speechcraft graduation with a new-member induction ceremony!

#### **Promotion!**

Create flyers and distribute widely throughout public areas and on social media 3-6 weeks in advance. Post fliers in libraries and on bulletin boards. Consider kicking the program off with a free seminar, selling the benefits of Toastmasters, and enrolling at that event!

### **Participant Materials**

Speechcraft Digital Bundle, Item 8600, \$50 https://www.toastmasters.org/education/speechcraft

### Want more members in your club?

# Don't know how to attract guests to your meetings?

### Need an infusion of ENERGY in your Club?!

Designed for non-Toastmasters, this series of educational sessions covers a number of topics that play a vital part in effective public speaking and communication skills, including:

- Preparing to Present
- Giving & Receiving Feedback
- Using Vocal Variety & Presence
- Deploying Powerful Language
- Dealing with Nervousness
- Grabbing Attention in Opening
- Organizing a Speech
- Making Smooth Transitions
- Crafting Strong Closings
- Relating to Your Audience
- Using Gestures & Body Language
- Using Visual Aids
- Evaluating Speeches
- Listening Skills
- Conducting Effective meetings
- ٠
- •

### Want to be more confident when speaking in public or online? Need to facilitate important meetings? Is it time to enhance your communication and leadership skills?

### Boost your confidence and your career... in 8 weeks! Speechcraft

### By participating in a Speechcraft program, you will learn how to:

- Speak without fear in front of small and large groups of people
- Prepare effective speeches in a limited time frame
- Improve your presentation skills and win the respect and admiration of your colleagues
- Lead effective meetings and increase your management potential

### How this experiential program will meet your needs:

- A hands-on program that provides the "how-to" and practical experience in public speaking and communication
- Cost effective; the cost for this series is significantly less than other public speaking courses
- A safe and supportive atmosphere of camaraderie dedicated to your personal and professional development
- Blended learning in-person sessions with online interactive materials
- Mentors to support your objectives and your growth

### How does the Program work?

You will experience a wide range of communication experiences to enhance your listening, thinking and speaking skills. You give a variety of short speeches on the topics of your choice, focused on those skills, which helps you develop confidence and competency. After your speeches, you receive constructive feedback and supportive ideas.

Upon completion of this basic course, you will have the option to continue your training in theToastmasters Club, at a nominal fee.

Dates: Times: Location/Address: Tuition: \$ Coordinator: Hosting Club:



### **Immediate Benefits:**

- Gain confidence in public speaking
- Develop communication and language skills
- Learn to think quickly and clearly, and respond
- Become an effective listener
- Offer effective feedback
- Use body language and visual aids
- Advance interpersonal skills
- Enhance your leadership skills
- Improve job or promotion prospects
- Learn meeting and time management
- Experience the benefits of a Toastmasters Club

# Speechcraft can also help you improve performance in:

- Problem-solving
- Motivating people
- Selling ideas or products
- Conducting business meetings
- Speaking off-the-cuff
- Managing nervousness
- Introducing a Speaker
- Preparation and practice
- Organizating speech structure
- Beginning and concluding
  a presentation
- Body language and gestures
- Vocal variety and range
- Meeting management
- Knowing an audience
- ... and much more!

### Do you dread speaking in front of others? Need to conduct important meetings? Time to enhance your communication skills?

Conquer the fears and gain confidence in a supportive environment!

# Speechcraft

An 8-week Communication Skills Series

### Need a career boost?

Your career success depends on how well you can confidently express yourself. If you want to improve your performance in business meetings, job interviews, presentations, conversations, sales, and problem-solving situations... this Speechcraft program can help!

### Experiential Learning.

During the series you will prepare and present short speeches and practice impromptu speaking in a safe and supportive atmosphere. You will gain confidence in several aspects of communication, including written and impromptu speeches, body language and listening. Materials are provided. Experienced members of Toastmasters International present the course fundamentals, and serve as your mentors throughout the program.

### Benefit immediately.

The skills gained will serve you in all areas of your life. On the job, you will be able to communicate better with your employer, co-workers and customers.

- · Conducting and participating in meetings
- Motivating people
- Interviewing for jobs
- Selling your ideas, products and services
- Solving problems
- Effective listening skills

### Enroll Today!

Give your career a boost. Reserve your place! Dates: Time: Tuition: \$\_\_\_\_\_ inclusive of online materials

### **Coordinator Contact:**

Name Email Phone

### Session 1..... Date Overview of Materials, Projects and Program "Ice Breaker" speeches Choose a Topic Session 2..... Date Prepare to Present How to write a speech Session 3..... Date Giving and Receiving Feedback How to receive an evaluation and share feedback with others Session 4..... Date Know Your Purpose Identify and deliver a purposeful message Session 5..... Date Body Language The impact of movement, gestures and facial expressions Session 6..... Date How to Evaluate How to review a speech and deliver supportive feedback Session 7..... Date Vocal Variety How to use voice and presence to support delivery Session 8..... Date Powerful Words How to create images and move an audience to action Presentation of Certificates & Graduation Ceremony

### **In-Person Location:**

Venue Name/Meeting Room/Address Parking information



Online: Link / Password

### SERIES SCHEDULE

### Speechcraft: Overview, FAQs and Support

#### Presentation Time of 4, 6, or 8 sessions: 1-2 hours each

This workshop focuses on the fundamentals of public speaking. It creates an outstanding opportunity to reach out to your community, provide a service, fundraiser for your club, and bring prospective members in to learn about Toastmasters. The course can be presented either as an integral part of your club meeting or as an outside-the-club seminar at a different location.

The complete materials for starting and promoting a Speechcraft program includes:

- A Speechcraft Coordinator Quick Start Guide that will be available through your "My Downloads" with instructions
- A Speechcraft-specific login and Base Camp page for your individual Speechcraft event
- Digital learning for 5 Speechcrafters, available on Base Camp
- Digital materials for 1 coordinator, available on Base Camp
- Printable resources to help you plan and organize your Speechcraft sessions
- Marketing materials to support the promotion of your event

Support & Ideas	Searching social media use the hashtag #Speechcraft
FAQs:	https://www.toastmasters.org/education/speechcraft/speechcraft-faq
What is the difference between the new Speechcraft digital experience and the traditional Speechcraft?	The Speechcraft digital experience will be very familiar to members who have participated in Speechcraft in the past—either as a coordinator or a participant. The speeches are the same, or similar, and the educational presentations also mirror the Speechcraft Toastmasters members know and love. The primary difference, other than the fact that it is <b>delivered online</b> , is a greater emphasis on applying feedback and completing speeches. Clubs and coordinators are always at their discretion to decide how Speechcraft is delivered, but delivering speeches is how Speechcrafters learn. Being evaluated and discussing how feedback can be applied is at the heart of the Toastmasters learning experience, Pathways, and now, Speechcraft.
Who can be a Speechcraft Coordinator?	Speechcraft Coordinators are Toastmasters members who have their club's support. When coordinating a Speechcraft event, a club to which you belong must approve for you to host the event in connection with the club. When setting up your event on the Speechcraft Gateway, you will see that the event is automatically associated with a club in which you are a member. If you belong to more than one club, you will be able to select the club that approved the Speechcraft event. You will NOT be able to associate the event with a club in which you are NOT a member.
Digital Bundles (5) per set	Each Speechcraft Digital Bundle includes <b>five</b> participants. To conduct an event with more than five participants, the Club or Coordinators will need to purchase multiple Digital Bundles. Participant seats can only be purchased only in bundles of five.
Speechcraft Portal on Base Camp	Each Digital Bundle will be added as a separate event on the Speechcraft Gateway and the <b>Speechcraft Portal</b> on <b>Base Camp</b> . However, they can be held together at the same time and location. Speechcraft is NOT available for purchase by non-members. Members cannot coordinate a Speechcraft without the support of their club.
The Speechcraft Gateway	To learn more about Speechcraft, visit the Speechcraft Gateway at <b>Speechcraft.toastmasters.org</b> Coordinators and Speechcrafters will both log in from this page. Coordinators can add Participants to their Speechcraft event as soon as the event is created on the Speechcraft Gateway. Coordinators are not required to add participants as soon as the event is created, nor are they required to add all five participants at once. Participants can be added on the Event tab at any time, as long as not all Speechcrafter seats for the event can be filled. This is true even after the start of the event date.
Hard copies?	The Speechcraft program is designed to be accessed online. There are no hard-copy manuals. There are some resources within the Coordinator and Speechcrafter materials that can be printed if desired, but the entire program is not available in print.
Receiving Credit	Members who coordinate a completed Speechcraft event are eligible to receive credit toward their Distinguished Toastmaster (DTM) award, with credit going toward that Club.
Educational Speech Topics available for FREE	Download the full set of speech topics ideal to present during your Speechcraft, The Better Speaker Series Set toastmasters.org/resources/the-better-speaker-series-set

### Resources available from Sheryl Roush, DTM, PDG, Accredited Speaker



Want to be paid for your speaking and expertise? Receive personalized feedback on how to promote yourself as a speaker! Learn what you need to market yourself and get hired - from a 30+ year speaker!

> This is a live interactive virtual workshop with Sheryl Roush Saturday, October 28, 2023 12:00 Noon-1:30pm Eastern • Only \$49

Specifically for Toastmasters ... Discover the 10 Must Have's in the Speaking Business - and Speaker One-Sheets! Register early to receive the handouts and worksheets to get going ahead of the session! \$49 Tuition includes handouts with a 2-page speaker one-sheet design template and

https://bit.ly/VW-10-28-2023

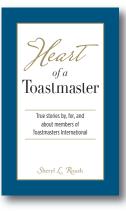


### Solid Gold Newsletter Design "How-to" design book

Created for VP-PRs, VP-M, PRMs, and was sold through the Toastmasters store and catalog

Learn how to design any promotional piece and increase response! 176-pages designed and illustrated with 126 newsletter samples + 40 additional project pieces. Includes slides and brochures. Know what elements get placed where — and why! Sheryl Roush received four Toastmasters International Top Ten Bulletin Awards.

\$20 - PDF or Book version, order at https://bit.ly/SGND-book



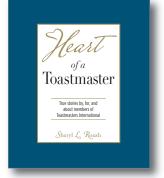
## Heart of a Toastmaster

True stories by, for, and about members of Toastmasters! An inspirational collection from around the globe!

Sanctioned by Toastmasters International

"Best Anthology" International Book Awards

Print on Demand: https://amzn.to/2pYxhB5 eBook version: https://amzn.to/2p62rBx



O AN



### How to Become An Accredited Speaker

14 Toastmasters Accredited Speakers share their experience, insights and professional speaker marketing materials. MP3 audios and PDF files - updated to 2023 - \$20 USB - or electronic files

FREE shipping within the US

Approved by Toastmasters International https://bit.ly/AS-USB